



**2024 AGM**

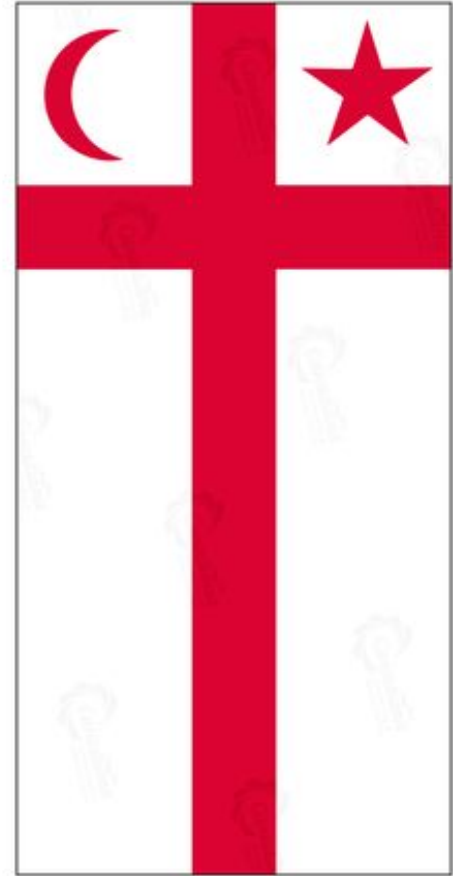
# Agenda

- Welcome
- Land Acknowledgement
- Introduction to the Board
- Highlights and Future Goals
- Budget Share
- Nomination / Vote of a New Board
- Thanks and Farewells

# Land Acknowledgement

We acknowledge we hold our meeting on Mi'kma'ki, the ancestral and unceded territory of the Mi'kmaw people. We recognize this land is governed by the Treaties of Peace and Friendship, and that we are all treaty peoples.

The DiscNS board and membership acknowledge our privilege in connection with this land through recreation, competition, and community events. It is our responsibility to ensure these privileges are accessible.



# Introduction to the Board

Mike Corbett - President, Disc Golf, Observer Committee

Spencer Leslie - Vice President, Junior Ultimate Lead

Jessie Legate - Secretary, Disc Golf Lead

Steve Leslie - Treasurer

Matt Campbell - Competition Lead

Casper Macaulay - Inclusion and Development

Amber Jelfs - Junior Ultimate

# President's Remarks

- 2024 was a year of transition
- We are a board that runs on volunteers
  - We lost quorum for a period of months during the fall.
- We saw a change in our funding from Sport NS this year that has necessitated a change to our funding support process
  - This change is significant, and the board has been working to consider all options as we determine a new model for supporting sport growth.

# President's Remarks

- We have greatly benefited from the addition of Steve Leslie to our board, and the insight and understanding he has brought us in the role of Treasurer.
  - We have clarified our accounting for fiscal 2023 and Fiscal 2024, financial statements reconcile cash in bank.
- We recognize a need for improved Governance and the timeliness of our reporting to help make us an even better organization.

# **Highlights and Future Goals by Committee**

# Junior Ultimate Highlights

- Phoenix Cup offered a 4v4 format in the high school programming season for the first time since 2018
- High school provincials have grown from 5v5 to 6v6 format
- PCU Invitational registration filled in Spring 2024 with 6 teams, an increase from 5 in Spring 2023
- Two new schools have engaged in programming: Sackville High School and Auburn Drive High School
- A Juniors team has been fielded in the Halifax Ultimate Summer Sunday league



# Junior Ultimate Future Goals

- Engage youth in ultimate, starting at the junior high level
- Create offerings for U16 youth to stay involved in ultimate
- Implement a contracted School Outreach Coordinator position with dedicated funding
- Bring back the New Scotland Blues for 2025
- Continue partnering with groups in the Maritime Ultimate community (Touring Teams, Recreational Leagues)
- Promote NCCP certification of coaches

# Disc Golf

- Hammonds Plains DGC has officially joined DiscNS, discussion with clubs in Windsor and New Minas about joining as well.
- Work at the National level continued, though stalled with a change in leadership. Focused on coaching program development.
- We continued to develop grassroots growth: Provincial level team, course development, school and community programming, as well as events promoting the growth for Women and LGBTQIA+ participation.

# Disc Golf

- Continue to support regional clubs and organizations in sport development throughout the province.
- Continue to advocate for new courses in underserved regions
- Seek ways to support competition, such as the the East Coast Disc Golf Tour, at all levels throughout the province and region.
- Foster growth within the sport for underrepresented populations (i.e. juniors, females, individuals with disabilities, first nations, newcomers)

# Observers

- It's been a challenging year for Observers in NS.
  - Numbers of active observers in NS has fallen over the past 6 months.
  - This has lead to a loss of opportunity as we were not able to provide observers to the Acadian Games
- We were able to provide Observers at the High School Championships for 2023 and will do so again for 2024.
- We had Nova Scotian Observers travel to tournaments internationally to gain experience.

# Observers

- We have the first Observer Clinic since 2016 to be held in the Maritimes in the next few weeks
  - East Coast Games will host an observer clinic, with a goal of increasing the numbers and diversity of the observer pool within the Maritimes.
- We are looking to increase the number of opportunities for Observers to gain experience in the Maritimes by advocating for observers when folks request event sanctioning.
- We would like to have enough trained observers to provide 6 observers to events held in the Maritimes when the opportunity arises. This will allow us to ensure competent teams are available for events.

# Treaty Responsibilities and Inclusion

- To fulfil our treaty obligations, we need to reflect on our historically limited efforts towards engagement with Indigenous Communities in Mi'kma'ki.
  - Obtained a Participaction grant to support such engagement
  - Complex work- looking for interested volunteers!
- Reflection: why do we acknowledge tournament organizers, property 'owners,' etc. at every disc golf tournament and not the Land itself?

# Inclusion

- How can we proactively make disc sports safer and more inclusive?
- Goals for upcoming year in coordination with other committees:
  - Offer institutional funding and support (*i.e. bathroom availability at tournaments*)
  - Provide financial incentives towards affordable indoor disc sports (*i.e., court as opposed to turf*)
  - Connect with organizations such as CNIB, Parasport NS

# Awards

- Sport Nova Scotia Support4Sport Awards
  - nominated annually by PSO's
  - PSO and overall SportNS Awards
  - 2023 Nominees: Jeff Blair (Official), Dylan Goudey (Junior Male), Team NS Disc Golf (Team), Tanis Trainor (Sport Makes a Difference)
- Cleve's Athlete of the Month
  - Nominated monthly by PSO's
- Nominations for both can be sent in to DiscNS by members
  - Email to: [info@discns.ca](mailto:info@discns.ca)



# **F2023 & F2024 DiscNS Financial Statements & Treasurer Report**

# Recall - F2023 DiscNS Financial Statements

## Profit and Loss

DiscNS

Date Range: May 01, 2022 to Apr 30, 2023



ACCOUNTS	May 01, 2022 to Apr 30, 2023
<b>Income</b>	
Event Registrations - Tournaments	\$521.74
Grants	\$10,000.00
Individual Donations	\$131.15
Sales	\$6,968.69
Uncategorized Income	\$5,000.00
<b>Total Income</b>	<b>\$22,621.58</b>
<b>Total Cost of Goods Sold</b>	
	<b>\$0.00</b>
<b>Gross Profit</b>	<b>\$22,621.58</b>
As a percentage of Total Income	100.00%

<b>Operating Expenses</b>	
Awards & Grants	\$4,665.00
Bank Service Charges	\$22.35
Education & Training - Coaching	\$319.57
Equipment Lease or Rental	\$149.50
Facility Rental Expense	\$80.00
General Admin Expenses	\$623.29
Insurance - General Liability	\$4,614.00
Memberships & Dues	\$1,685.50

Profit and Loss - DiscNS  
Date Range: May 01, 2022 to Apr 30, 2023

Created on May 29, 2024  
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<b>Operating Expenses</b>	
Merchant Account Fees	\$150.59
Program/Event Costs	\$1,648.01
Volunteer Services	\$390.00
<b>Total Operating Expenses</b>	<b>\$14,347.81</b>

<b>Net Profit</b>	<b>\$8,273.77</b>
As a percentage of Total Income	36.57%

## Balance Sheet

DiscNS

As of Apr 30, 2023



ACCOUNTS	Apr 30, 2023
<b>Assets</b>	
Total Cash and Bank	\$62,055.06
Total Other Current Assets	\$1,188.00
Total Long-term Assets	\$0.00
<b>Total Assets</b>	<b>\$63,243.06</b>

<b>Liabilities</b>	
Total Current Liabilities	-\$6,170.69
Total Long-term Liabilities	\$0.00
<b>Total Liabilities</b>	<b>-\$6,170.69</b>

<b>Equity</b>	
Total Other Equity	\$0.00
Total Retained Earnings	\$69,413.75
<b>Total Equity</b>	<b>\$69,413.75</b>

# F2024 DiscNS Income Statement

TOTAL GAIN/LOSS

DiscNS

Date Range: May 01, 2023 to Apr 30, 2024

**DiscNS**  
Nova Scotia Disc Sports

May 01, 2023  
to Apr 30, 2024

## ACCOUNTS

### Income

Grants	\$16,750.00
Program Income – Membership Dues	\$4,992.00
Sales	\$2,343.24
Special Events Income	\$2,100.00
transfer	-\$10,265.25
<b>Total Income</b>	<b>\$15,919.99</b>

### Total Cost of Goods Sold

\$0.00

### Gross Profit

As a percentage of Total Income

**\$15,919.99**  
100.00%

### Operating Expenses

Awards & Grants	\$5,000.00
Bank Service Charges	\$38.40
General Admin Expenses	\$1,019.26
Insurance – General Liability	\$3,814.00
Memberships & Dues	\$1,525.50
Merchant Account Fees	\$206.31
Program/Event Costs	\$2,726.66
<b>Total Operating Expenses</b>	<b>\$14,330.13</b>

Profit and Loss – DiscNS

Date Range: May 01, 2023 to Apr 30, 2024

Created on May 29, 2024

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### Net Profit

As a percentage of Total Income

**\$1,589.86**  
9.99%

# F2024 DiscNS Balance Sheet

## Balance Sheet

### DiscNS

As of Apr 30, 2024



ACCOUNTS	Apr 30, 2024
<b>Assets</b>	
Total Cash and Bank	\$64,210.30
Total Other Current Assets	\$395.00
Total Long-term Assets	\$0.00
<b>Total Assets</b>	<b>\$64,605.30</b>
<b>Liabilities</b>	
Total Current Liabilities	-\$6,398.31
Total Long-term Liabilities	\$0.00
<b>Total Liabilities</b>	<b>-\$6,398.31</b>
<b>Equity</b>	
Total Other Equity	\$0.00
Total Retained Earnings	\$71,003.61
<b>Total Equity</b>	<b>\$71,003.61</b>

# F2024 DiscNS Treasurer Report

- F23 Financials were approved at the 2023 AGM and are included as a point of reference.
- F24 was a transition year for DiscNS, and while “cash” revenues came in close to budget, largely thanks to government grants and junior tournament income, there was a large one-time, non-cash negative revenue element related to the correction of a legacy accounting issue.
- Accounting Issue: Between October 9, 2018 and December 31, 2019, Disc NS experienced an accounting software issue that resulted in every transactions (revenue or expense) being double counted during this period. While both revenues and expenses were overstated, there was a net revenue position during this period.

# F2024 DiscNS Treasurer Report - page 2

- The net result is an overstatement of equity on our books of \$10,265.25. There were no “improper” transactions and there is no implication to cash. This is simply a double booking of transactions. Now that this has been discovered, it needed to be corrected as our accounting records did not match our bank records (i.e. our accounting records were overstated).
- As the balance sheet shows, DiscNS is solvent & liquid with a reasonable cash surplus in bank accounts of \$64,210.30
- After transparent discussion with Sport NS and gaining insight and approval from the DiscNS board in May 2024, the F24 Financial statements were adjusted to reflect the double counting. This results in a negative revenue of \$10,265.25 in F24, equity is written down by the same amount. This now allows accounting and bank records to reconcile.

# F2024 DiscNS Treasurer Report - page 3

- F24 expenses were light vs budgeted expectations, largely as the result of lack of Board quorum (to make decisions) and fewer events/requests for support given a slow “recovery” from the lack of events during the COVID period. This underscores the importance of having a dedicated group of engaged volunteers on our Board and, hopefully, a recovered environment where we will see more requests for funding that fit our objectives.
- If we include the one-time non-cash, accounting item, on a “cash in, cash out” basis (please see the next slide), Disc NS recorded a cash surplus of \$11,855 in F24. These monies are in our bank account and allow us to fund small deficits in budget for F25.
- Finally, I (Steve Leslie) nominate myself for the position of treasurer for one year (F25), as long as we have quorum for a vote on a slate of officers & directors who themselves, will constitute a decision quorum going forward (re: Board meetings)

# Quick "Cash" Compare - F24 Budget vs F24 Actuals

		Budget		Actual	
Revenue				@ April 30 2024	
	U19 revenue	\$	1,800	\$	1,478
	Coaching revenue	\$	2,300	\$	-
	Observer revenue	\$	-	\$	-
	Competition	\$	-	\$	2,100
	Core operations revenue	\$	24,000	\$	22,607
	Draw from junior fund	\$	-	\$	-
	<b>Total revenue</b>		<b>\$ 28,100</b>		<b>\$ 26,185</b>
Expenses					
	U19 expenses	\$	5,870	\$	2,727
	Coaching expenses	\$	3,300	\$	-
	Observer expenses	\$	400	\$	-
	Competition	\$	4,150	\$	-
	Core operations expenses	\$	9,725	\$	11,603
	<b>Total expenses</b>		<b>\$ 23,445</b>		<b>\$ 14,330</b>
Net profit / loss					
	U19	\$	(4,070)	\$	(1,248)
	Coaching	\$	(1,000)	\$	-
	Observer	\$	(400)	\$	-
	Competition	\$	(4,150)	\$	2,100
	Core	\$	14,275	\$	11,004
	<b>Total</b>		<b>\$ 4,655</b>		<b>\$ 11,855</b>



# **2024-2025 DiscNS Budget**

# Overall F25 Budget & Commentary

Revenue		
U19 revenue		\$ 4,950
Coaching revenue		
Observer revenue		
Competition		
Disc Golf		\$ 285
Core operations revenue		\$ 16,000
Total revenue		\$ 21,235
Expenses		
U19 expenses		\$ 7,050
Coaching expenses		\$ 1,900
Observer expenses		\$ 500
Competition		\$ 2,000
Disc Golf		\$ 3,500
Core operations expenses		\$ 7,500
Total expenses		\$ 22,450
Net Surplus		\$ (1,215)

- Committee chairs will speak to their individual areas
- Core Operations revenue is made up of Sport NS and Province of NS grants
- Core Operations expenses include Insurance & Liability coverage premia & Ultimate Canada Membership
- Small deficit, if realized, can be absorbed by cash on hand (prior years accumulated surplus)

# **Nomination / Vote of a New Board**

# Nomination / Vote of a New Board

Thank you to the outgoing members of the board:

Matt Campbell, Spencer Leslie for your service to the board.

Process

- Nominations for 1 year term
- Nominations for 2 year term
- If a vote is necessary:
  - A brief introduction of who and why you want to be on the board
  - Question period
  - Vote
    - DM to secretary